



Enterprise IT Architectures

Enterprise Architecture II & Architecture-Management

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Agenda

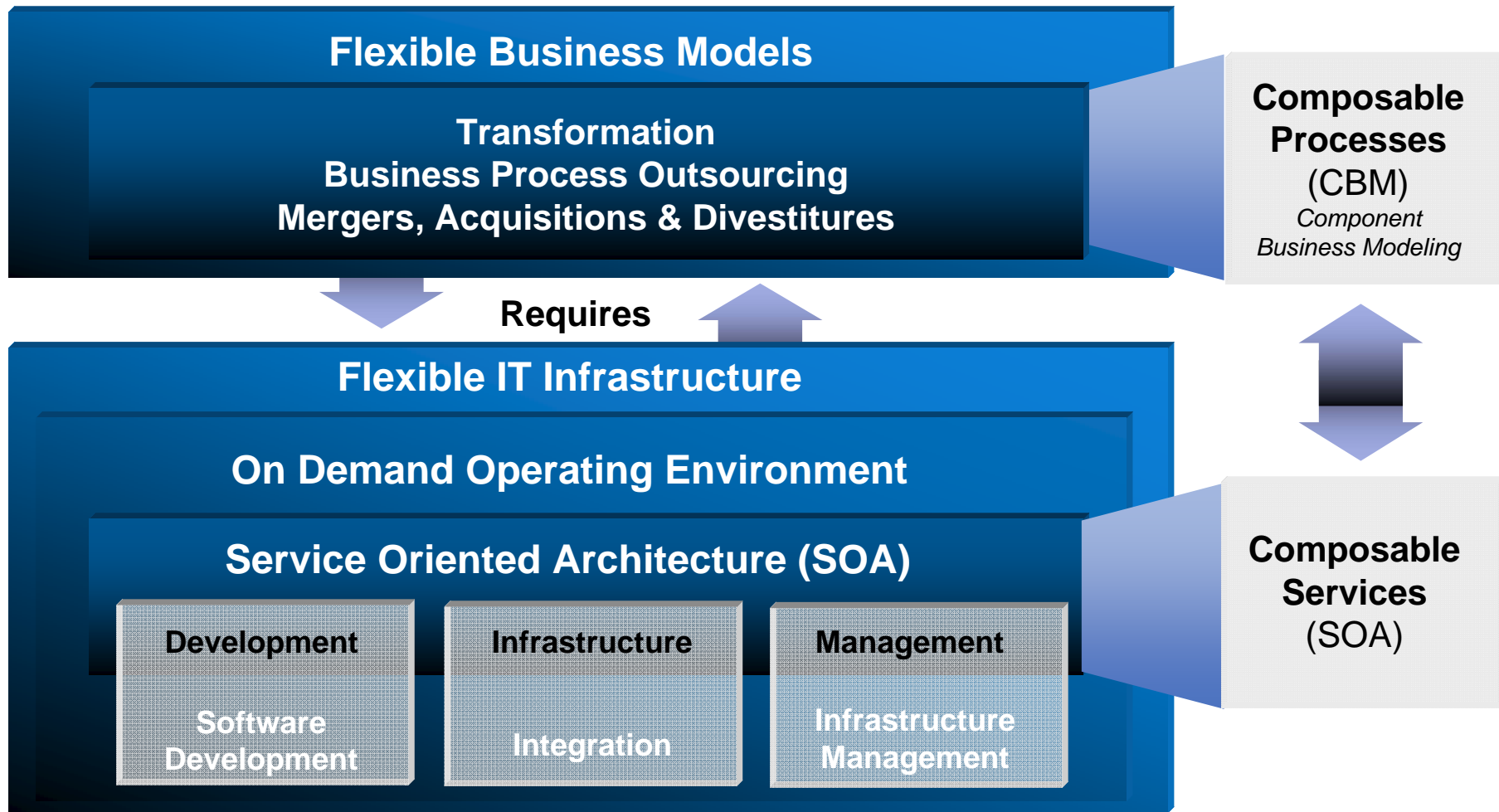
- I. Case 3 – Presentations
- II. EA Architecture Framework
- III. Business Architecture through CBM (Component Business Modeling)
- IV. Governance
- V. SOA Governance

I. Case 3 – Presentations

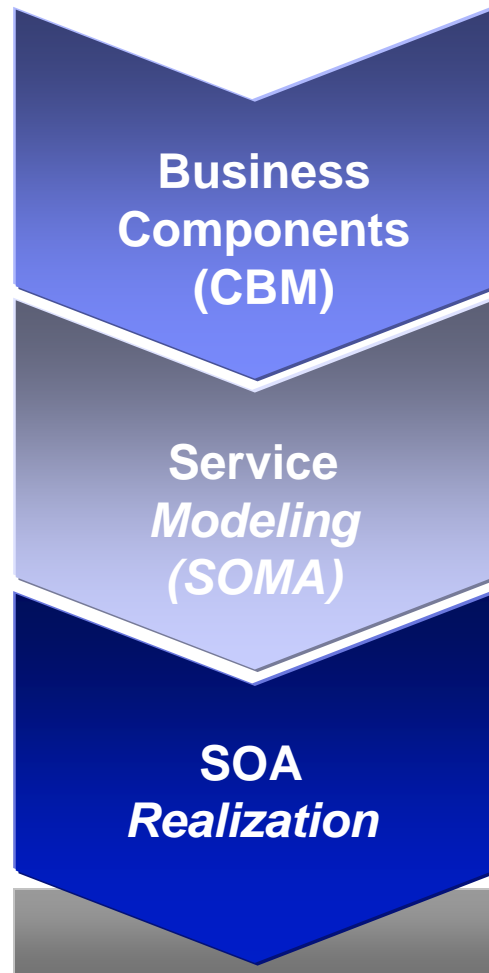
II. EA Architecture Framework

III. Business Architecture through CBM (Component Business Modeling)

Greater Flexibility Is Required From Business Models and the Supporting IT Architecture



Best implementations start with business design or a master plan – approach for SOA



Step 1: Break down your business into components

- Decide what is strategically important, and what is just operations in the value chain domains
- Analyze the different KPIs attached to these components
- Prioritize and scope your transformation projects

Step 2: Define a Service Model

- Identify your services based on your business components
- Specify the services and components accordingly
- *Make SOA realization decisions based on architectural decisions*

Step 3: Implement a Service Model

- Develop a service-oriented architecture to support the Componentized Business
- Implement service based scoping policy for projects
- Implement appropriate governance mechanism

Component Business Model

A **Business Component** is a part of an enterprise that has the potential to operate autonomously, for example, as a separate company, or as part of another company.

Columns are Business Competencies, defined as large business areas with characteristic skills and capabilities, for example, product development or supply chain.

An **Operational Level** characterizes the scope of decision making. The three levels used in CBM are direct, control and execute.

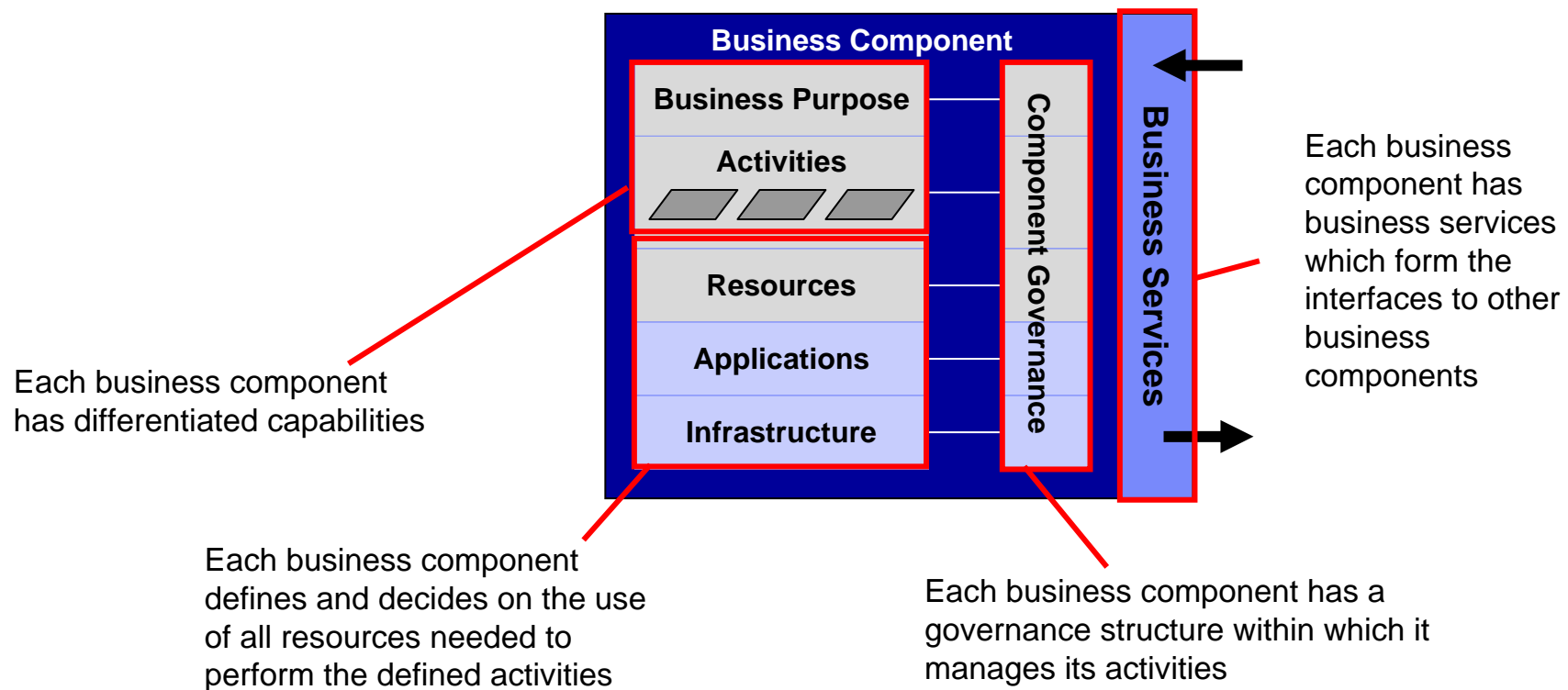
- Direct is about strategy, overall direction and policy.
- Control is about monitoring, managing exceptions and tactical decision making
- Execute is about doing the work

	Business Administration	New Business Development	Relationship Management	Servicing & Sales	Product Fulfillment	Financial Control and Accounting
Direct	Business Planning	Sector Planning	Account Planning	Sales Planning	Fulfillment Planning	Portfolio Planning
Control	Business Unit Tracking	Sector Management	Relationship Management	Sales Management	Fulfillment Planning	Compliance
	Staff Appraisals	Product Management	Credit Assessment			Reconciliation
Execute	Staff Administration	Product Directory	Credit Administration	Sales	Product Fulfillment	Customer Accounts
	Production Administration	Marketing Campaigns		Customer Dialogue	Document Management	General Ledger
				Contact Routing		

The building block of a component business model is a 'business component'

A component is a business in microcosm. It has activities, resources, applications, infrastructure. It has a governance model. It provides goods and services (business services)

Business Component Elements



Deconstruct & Conquer: *The Component Business Model*

1 2 3 4 First, break down your business into its components

Example: Consumer Packaged Goods

	Product Management	Customer Relationship	Manufacturing	Supply Chain & Distribution	Business Administration
Strategy	Category/Brand Strategy	Customer Relationship Strategy	Manufacturing Strategy	Supply Chain Strategy	Corporate Strategy
	Category/Brand Planning	Customer Relationship Planning	Supplier Relationship Management	Supply Chain Planning	Corporate Planning
Tactics	Brand P&L Management	Assessing Customer Satisfaction	Production and Materials Planning	Distribution Oversight	Business Performance Management
	Matching Supply and Demand	Customer Insights	Manufacturing Oversight		Inbound Logistics Outbound Logistics
	Marketing Development & Effectiveness	Account Management	Supplier Control	Distribution Center Operations	
	Product Ideation		Value-Added Services		Make Products
Execution	Concept/Product Testing	Customer Account Servicing	Assemble/Pkg. Products	Transportation Resources	Accounting and GL
	Product Development	Retail Marketing Execution	Plant Inventory Management		En Route Inventory Management
	Product Management	In-store Inventory Mgmt	Manufacturing Procurement	Facilities and Equipment Management	
	Marketing Execution	Customer Directory		HR Administration	
	Consumer Service			IT Systems and Operations	
	Product Directory				

Deconstruct & Conquer: *The Component Business Model*

1 2 3 4 Next, decide what's differentiating and what is simply operating

Example: Consumer Packaged Goods

		Product Management	Customer Relationship	Manufacturing	Supply Chain & Distribution	Business Administration
Strategic View	Strategy	Category/Brand Strategy	Customer Relationship Strategy	Manufacturing Strategy	Supply Chain Strategy	Corporate Strategy
		Category/Brand Planning	Customer Relationship Planning	Supplier Relationship Management	Supply Chain Planning	Corporate Planning
Tactics		Brand P&L Management	Assessing Customer Satisfaction	Production and Materials Planning	Distribution Oversight	Business Performance Management
		Matching Supply and Demand	Customer Insights	Manufacturing Oversight		External Market Analysis
		Marketing Development & Effectiveness	Account Management	Supplier Control	Inbound Logistics Outbound Logistics	Organization and Process Design
		Product Ideation		Value-Added Services		Make Products
Execution		Concept/Product Testing	Customer Account Servicing	Assemble/Pkg. Products	Distribution Center Operations	Accounting and GL
		Product Development	Retail Marketing Execution	Plant Inventory Management		Transportation Resources
		Product Management	In-store Inventory Mgmt	Manufacturing Procurement	En Route Inventory Management	Facilities and Equipment Management
		Marketing Execution	Customer Directory			HR Administration
		Consumer Service				IT Systems and Operations
			Product Directory			

Legend:
■ Strategic differentiation
■ Competitive parity
■ Basic

Deconstruct & Conquer: *The Component Business Model*

1 2 3 4 Then, analyze costs

Example: Consumer Packaged Goods

		Product Management	Customer Relationship	Manufacturing	Supply Chain & Distribution	Business Administration
Financial View	Strategy	Category/Brand Strategy	Customer Relationship Strategy	Manufacturing Strategy	Supply Chain Strategy	Corporate Strategy
		Category/Brand Planning	Customer Relationship Planning	Supplier Relationship Management	Supply Chain Planning	Corporate Planning
<div style="display: flex; flex-direction: column; gap: 5px;"> <div style="display: flex; align-items: center;"> High capital area</div> <div style="display: flex; align-items: center;"> High cost area</div> <div style="display: flex; align-items: center;"> High cost & capital area</div> </div>	Tactics	Brand P&L Management	Assessing Customer Satisfaction	Production and Materials Planning	Distribution Oversight	Business Performance Management
		Matching Supply and Demand	Customer Insights	Manufacturing Oversight		<div style="display: flex; justify-content: space-around;"> <div style="width: 40px; height: 40px; background-color: #f4a460; border: 1px solid black; margin: 2px;"></div> <div style="width: 40px; height: 40px; background-color: #f4a460; border: 1px solid black; margin: 2px;"></div> </div>
Marketing Development & Effectiveness		Account Management	Supplier Control	<div style="display: flex; justify-content: space-around;"> <div style="width: 40px; height: 40px; background-color: #f4a460; border: 1px solid black; margin: 2px;"></div> <div style="width: 40px; height: 40px; background-color: #f4a460; border: 1px solid black; margin: 2px;"></div> </div>	Organization and Process Design	
Product Ideation		Value-Added Services	Make Products		Distribution Center Operations	Legal and Regulatory Compliance
Execution	Concept/Product Testing	Customer Account Servicing	Assemble/Pkg. Products	Transportation Resources		Treasury and Risk Management
	Product Development	Retail Marketing Execution	Plant Inventory Management		En Route Inventory Management	Accounting and GL
	Product Management	In-store Inventory Mgmt	Manufacturing Procurement	<div style="display: flex; justify-content: space-around;"> <div style="width: 40px; height: 40px; background-color: #f4a460; border: 1px solid black; margin: 2px;"></div> <div style="width: 40px; height: 40px; background-color: #f4a460; border: 1px solid black; margin: 2px;"></div> </div>		Indirect Procurement
	Marketing Execution	Customer Directory			<div style="display: flex; justify-content: space-around;"> <div style="width: 40px; height: 40px; background-color: #f4a460; border: 1px solid black; margin: 2px;"></div> <div style="width: 40px; height: 40px; background-color: #f4a460; border: 1px solid black; margin: 2px;"></div> </div>	Facilities and Equipment Management
	Consumer Service			IT Systems and Operations		
	Product Directory				HR Administration	

Deconstruct & Conquer: *The Component Business Model*

1 2 3 4 Finally, prioritize your transformation initiatives

Example: Consumer Packaged Goods

		Product Management	Customer Relationship	Manufacturing	Supply Chain & Distribution	Business Administration
Transformational View	Strategy	Category/Brand Strategy	Customer Relationship Strategy	Manufacturing Strategy	Supply Chain Strategy	Corporate Strategy
		Category/Brand Planning	Customer Relationship Planning	Supplier Relationship Management	Supply Chain Planning	Corporate Planning
<ul style="list-style-type: none"> ■ Seek external provider / external utility ■ Consolidate and/or create internal utility ■ Integrate and redesign ■ No action 	Tactics	Brand P&L Management	Assessing Customer Satisfaction	Production and Materials Planning	Distribution Oversight	Business Performance Management
		Matching Supply and Demand	Customer Insights	Manufacturing Oversight		Inbound Logistics Outbound Logistics
		Marketing Development & Effectiveness	Account Management	Supplier Control	Distribution Center Operations	
		Product Ideation	Value-Added Services	Make Products		Transportation Resources
Execution	Concept/Product Testing	Customer Account Servicing	Assemble/Pkg. Products	En Route Inventory Management	Treasury and Risk Management	
	Product Development	Retail Marketing Execution	Plant Inventory Management		Accounting and GL	
	Product Management	In-store Inventory Mgmt	Manufacturing Procurement	Indirect Procurement		
	Marketing Execution	Customer Directory		Facilities and Equipment Management		
	Consumer Service			HR Administration		
	Product Directory			IT Systems and Operations		

III. Governance

What is Governance?

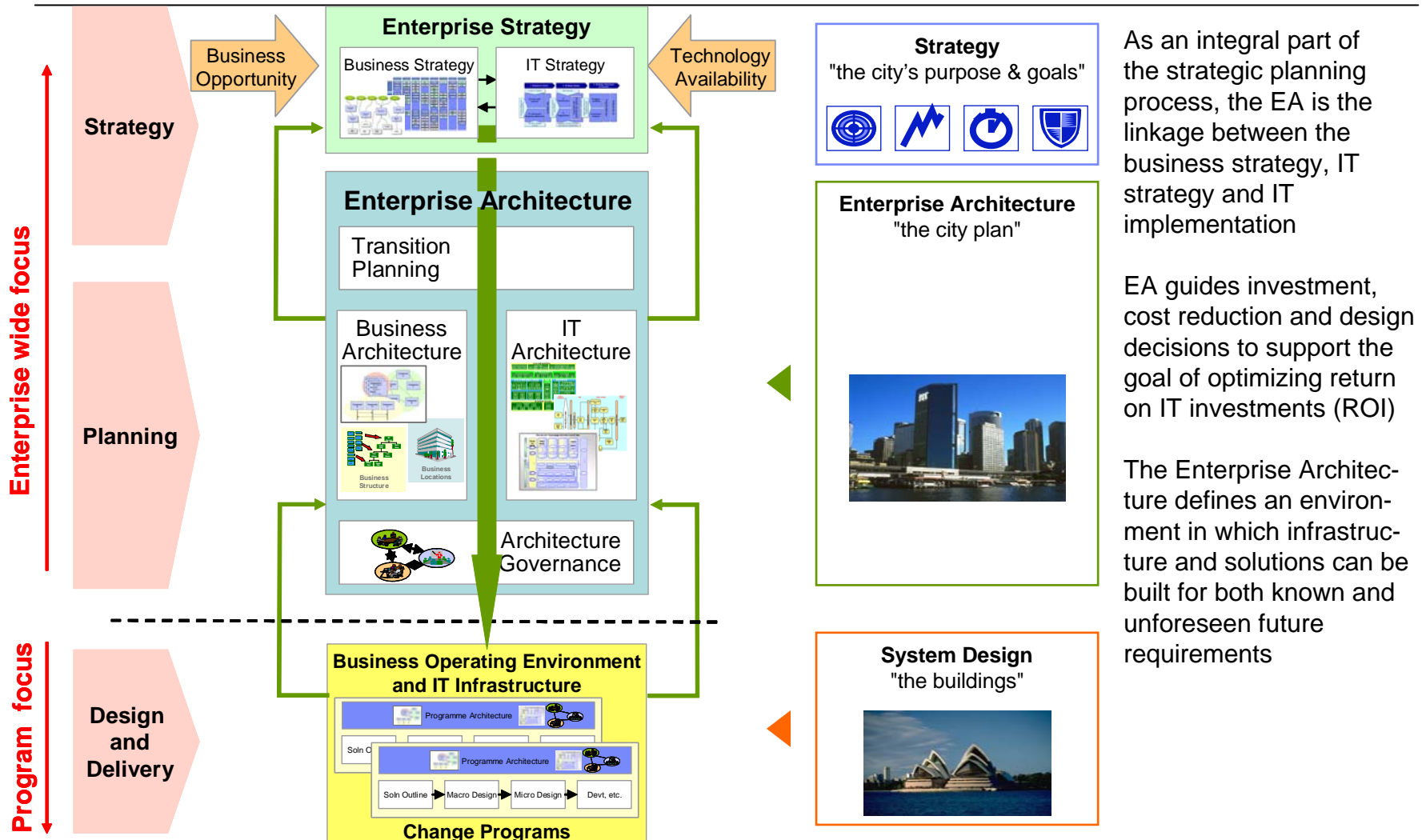
Establishing chains of responsibility, authority and communication to **empower** people (decision rights)

Establishing measurement, policy and control mechanisms to **enable** people to carry out their roles and responsibilities

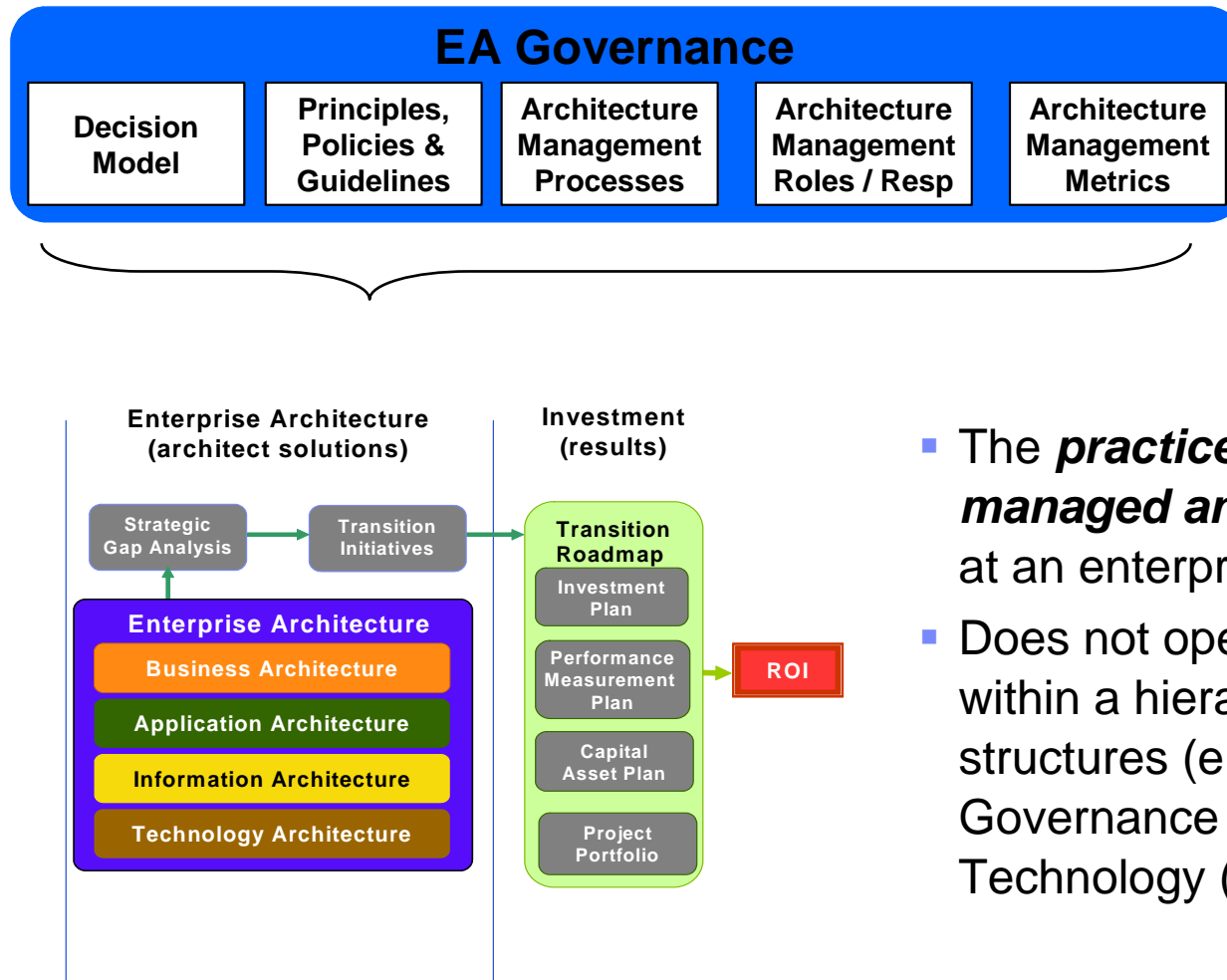
- Corporate Governance
- IT Governance
- EA Governance
- SOA Governance



Recap: Enterprise Architecture provides the “city plan” for business and IT “building blocks”.

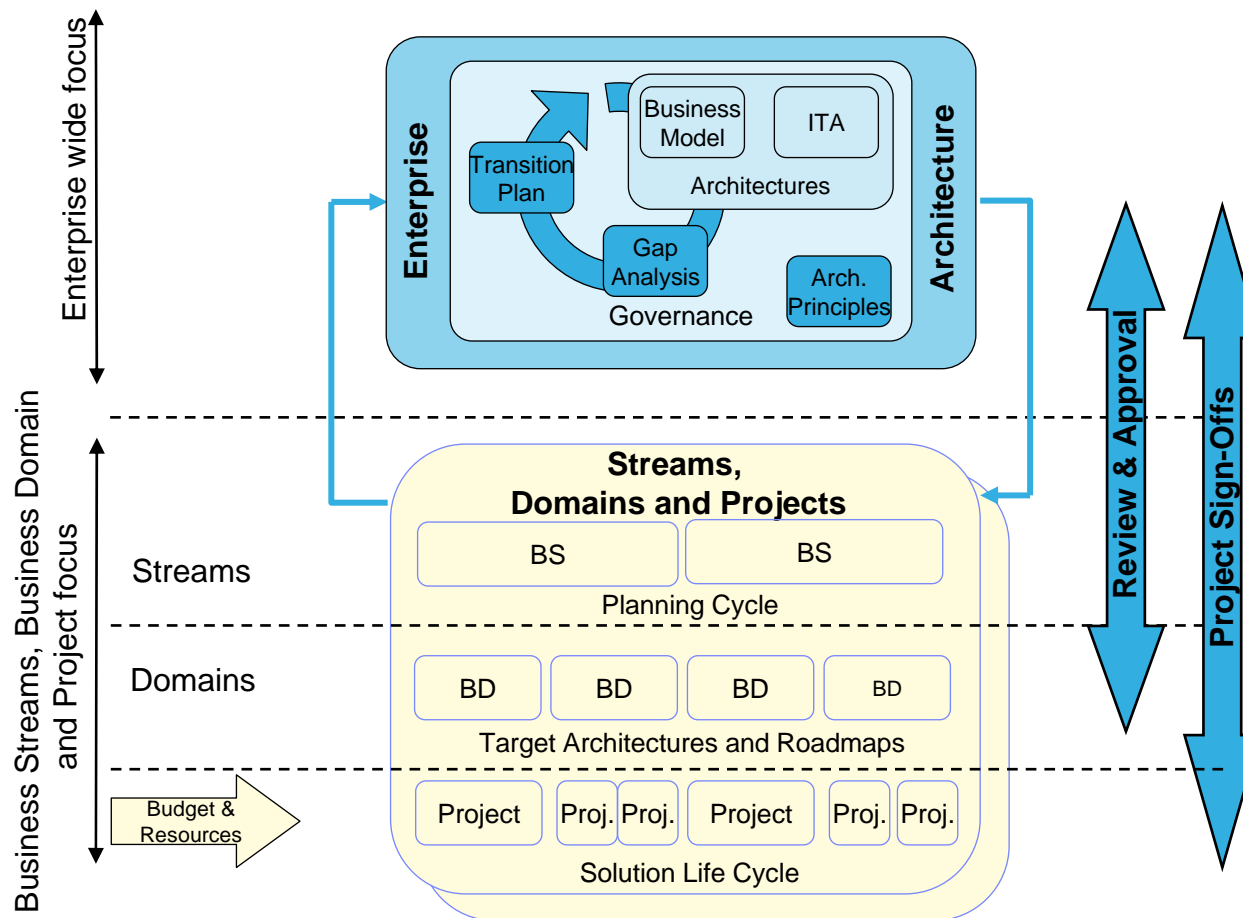


Architecture Governance

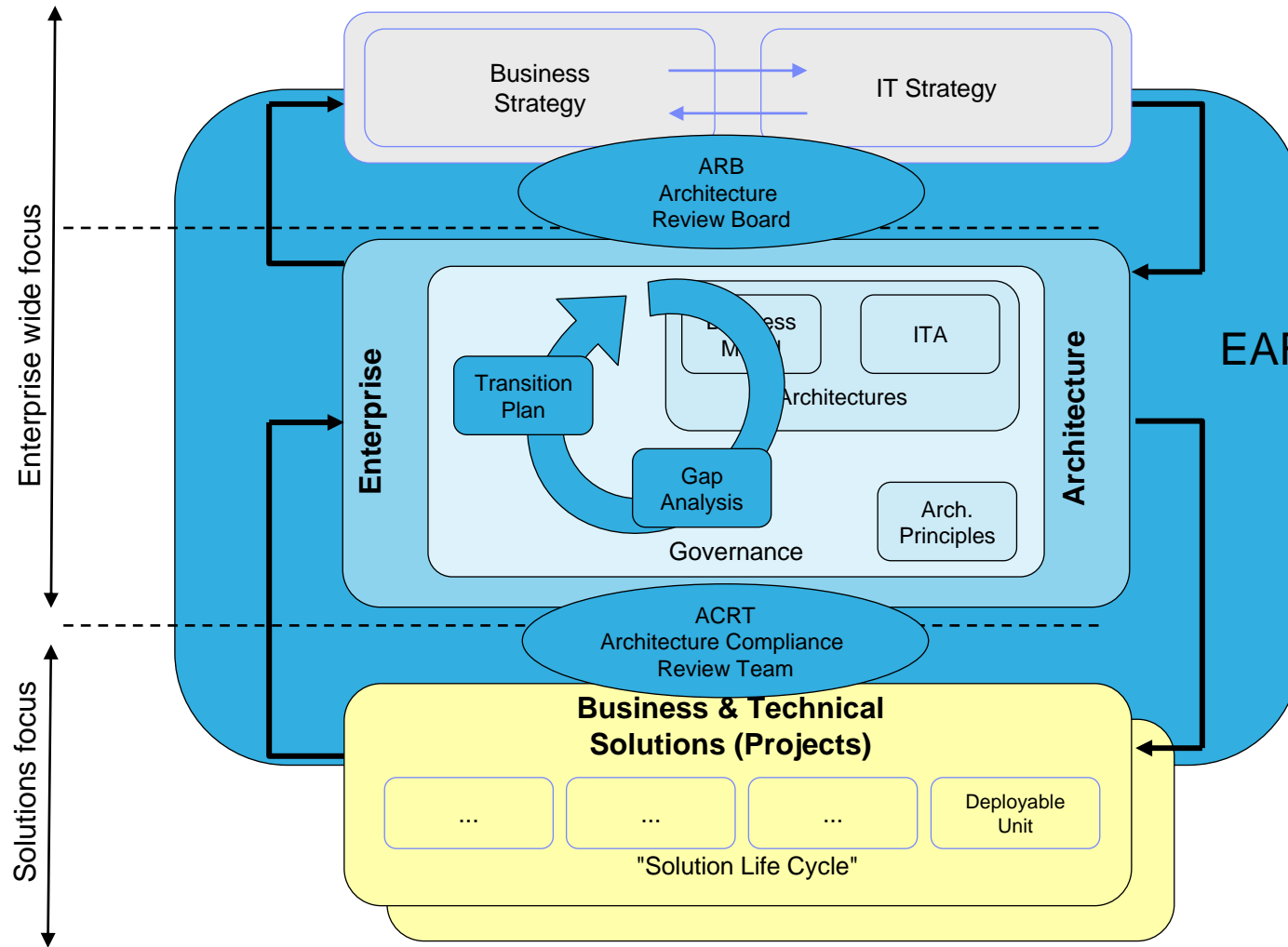


- The *practice and orientation to managed and control architecture* at an enterprise-wide level.
- Does not operate in isolation, but within a hierarchy of governance structures (e.g. Corporate Governance , Information Technology (IT) Governance, etc.

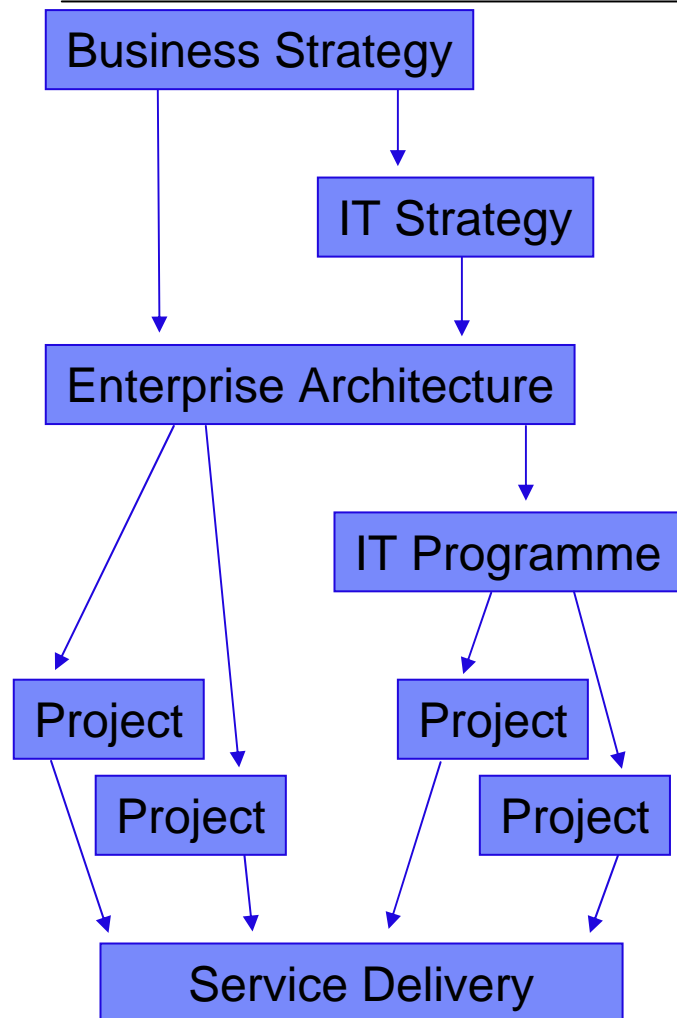
Enterprise Architecture and Gap Analysis & Transition



Committees for ensuring Enterprise Architecture

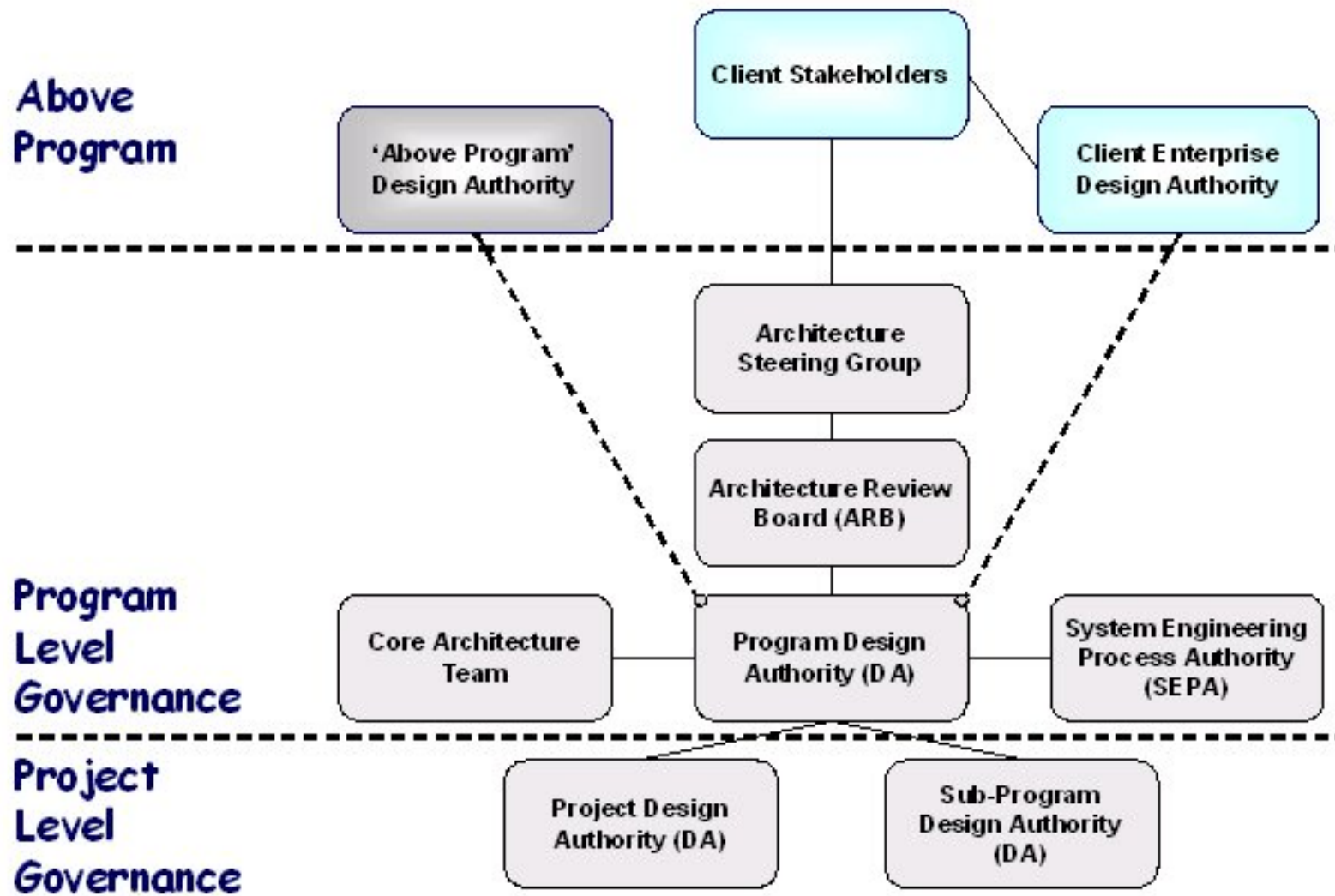


Types of Engagement and their Design Authorities

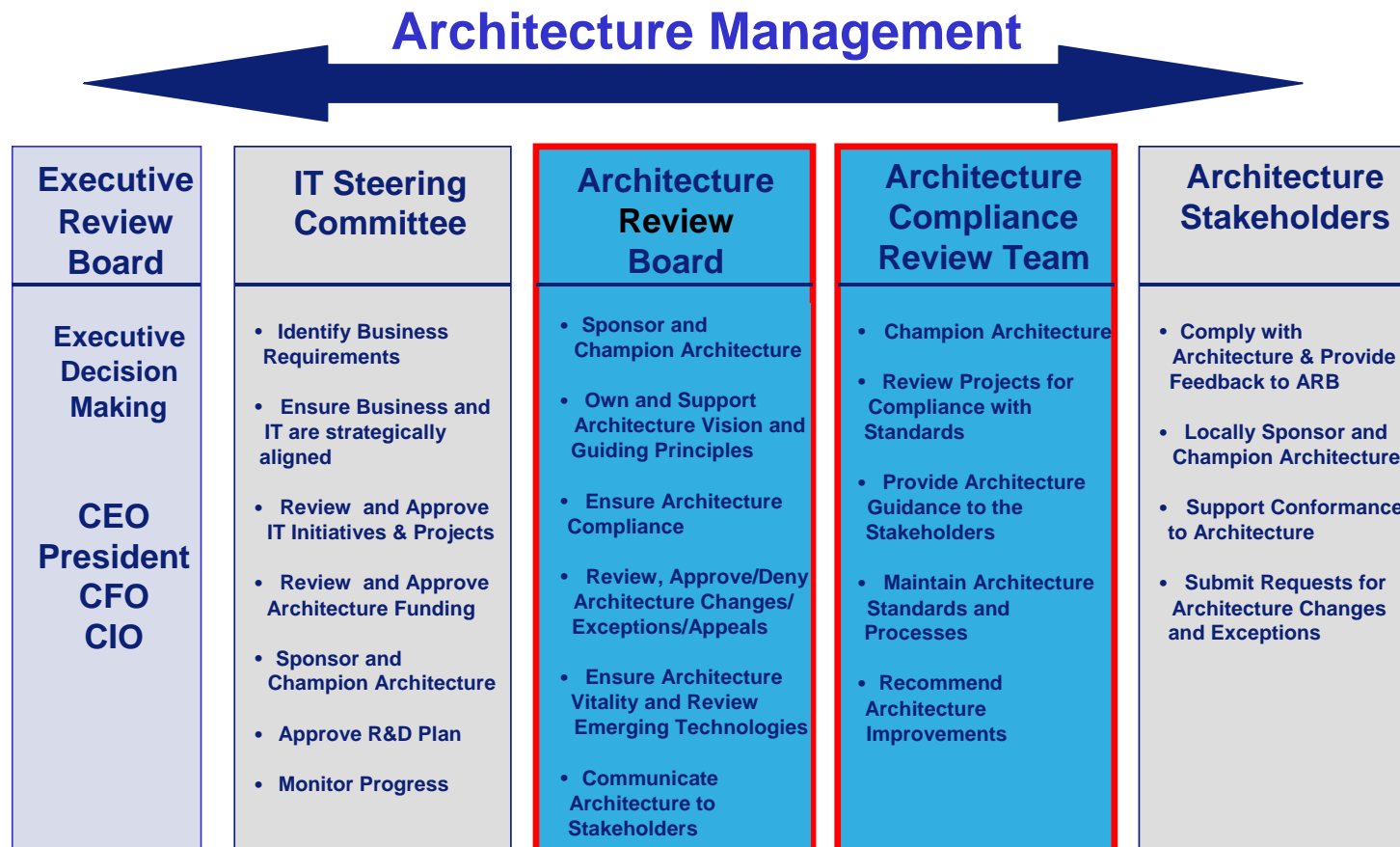


- Ideally, the sequence shown should be followed, with all IT Projects ultimately deriving from a written Business Strategy

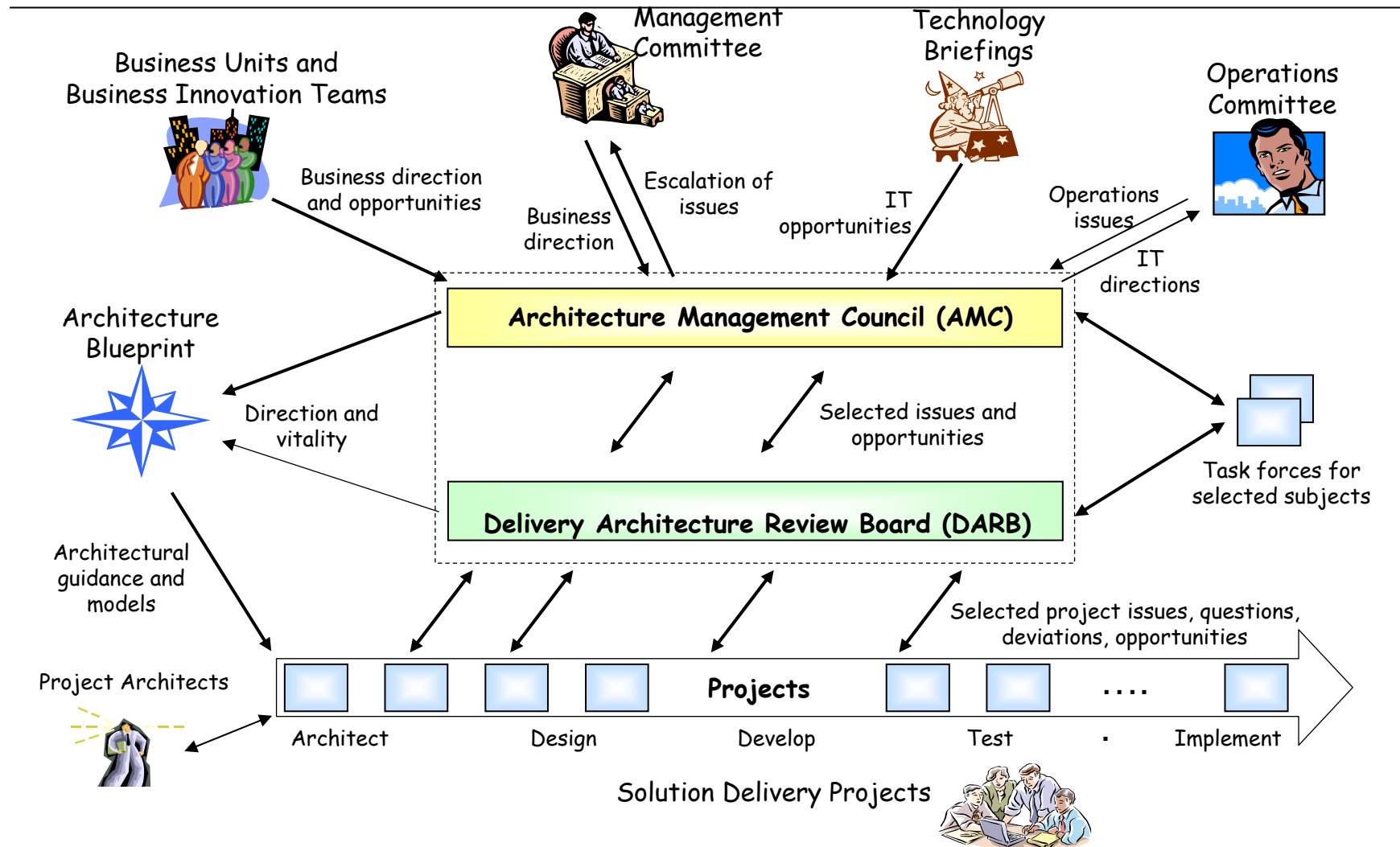
Organization Model for Architecture Governance



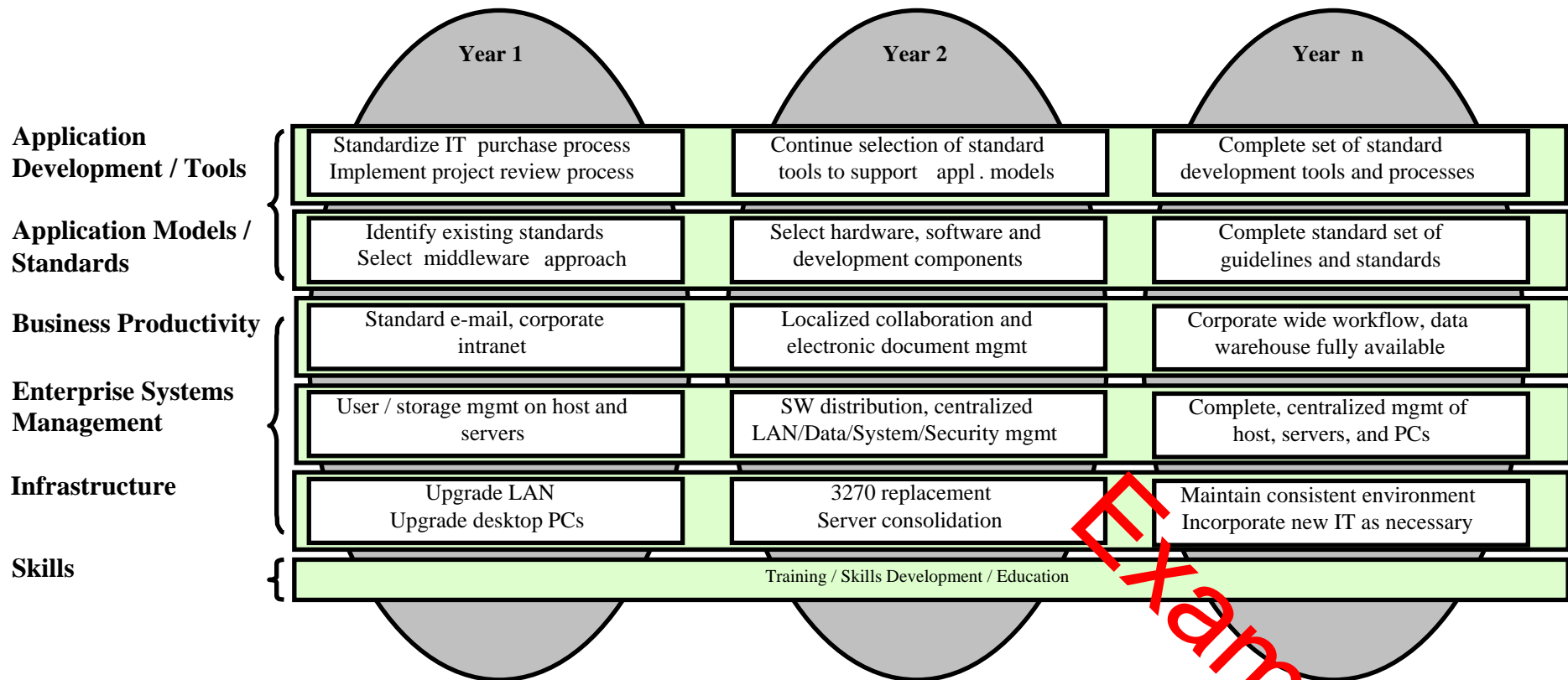
EA Governance – Overview of the boards/committees



Example Architecture Organizational Model

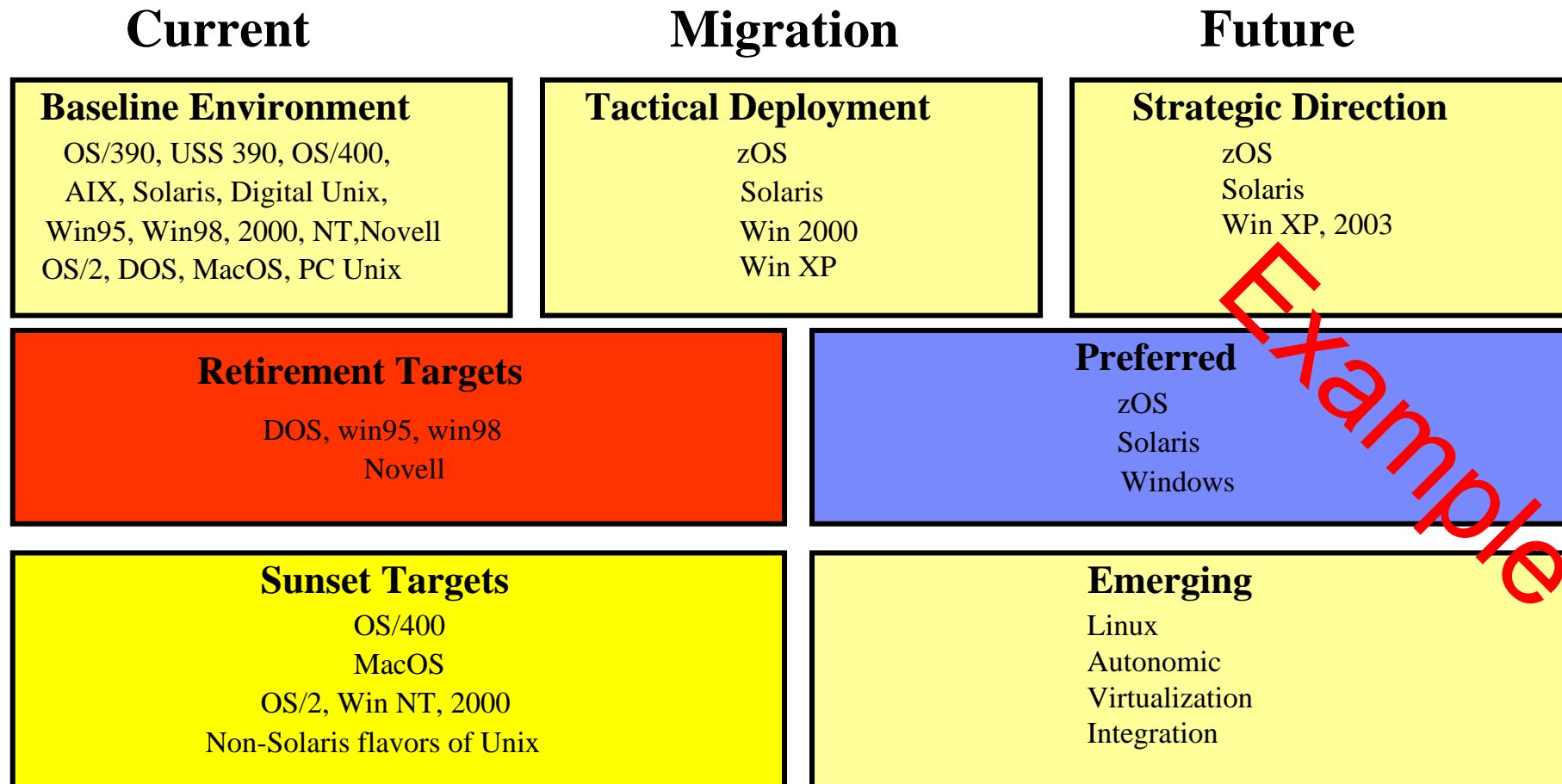


Integrated Transition Plan



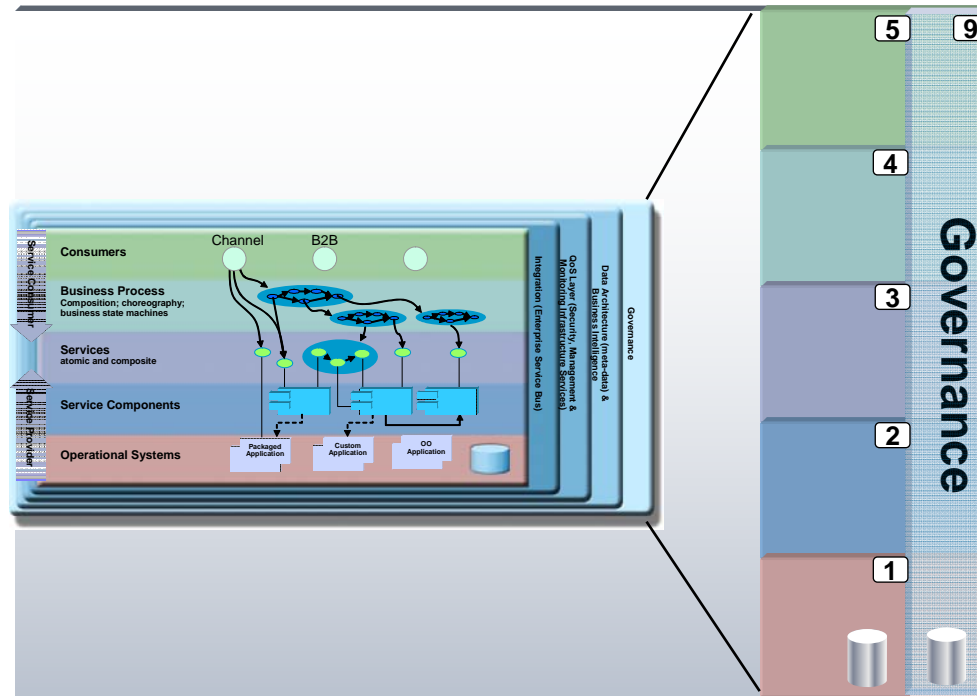
Example

A Roadmap can be created for key Architecture Building Blocks (ABB) – Example Operating Systems



IV. SOA Governance

What is SOA Governance?



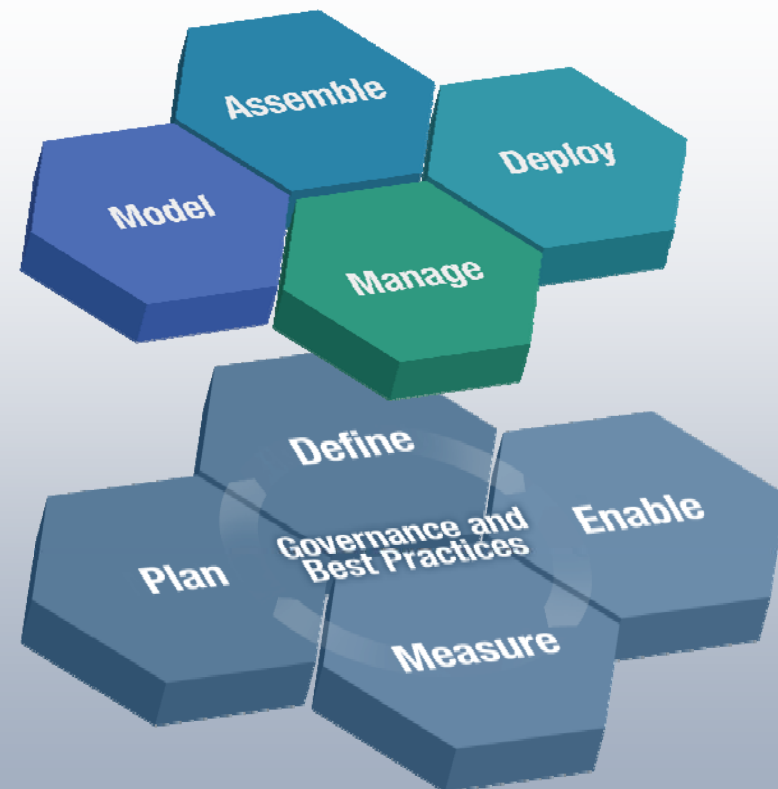
SOA Governance?

Extension of IT Governance focused on the **lifecycle of services** to ensure the business value of SOA

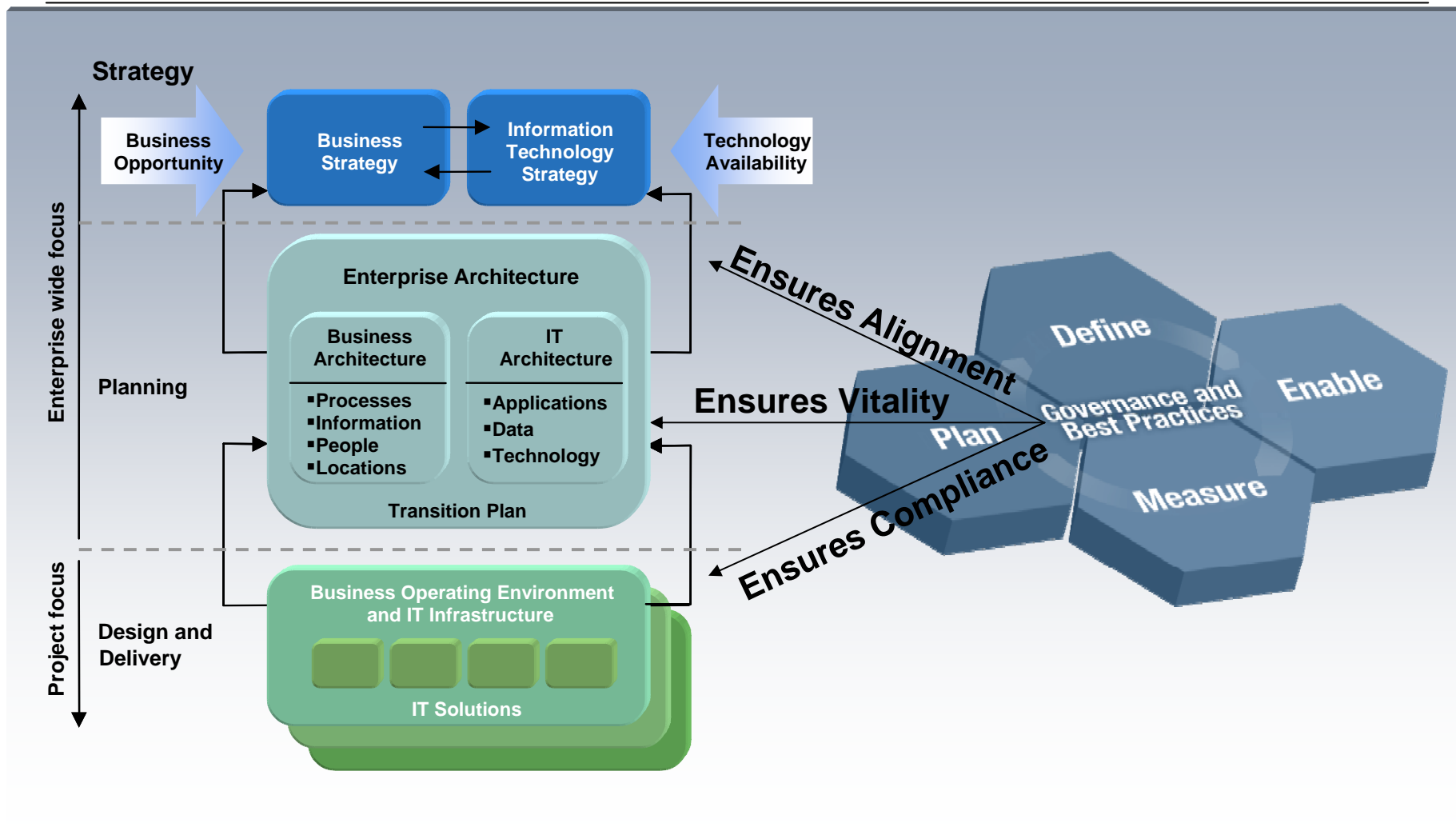
SOA Governance is a catalyst for improving overall IT Governance

Why SOA Governance Matters

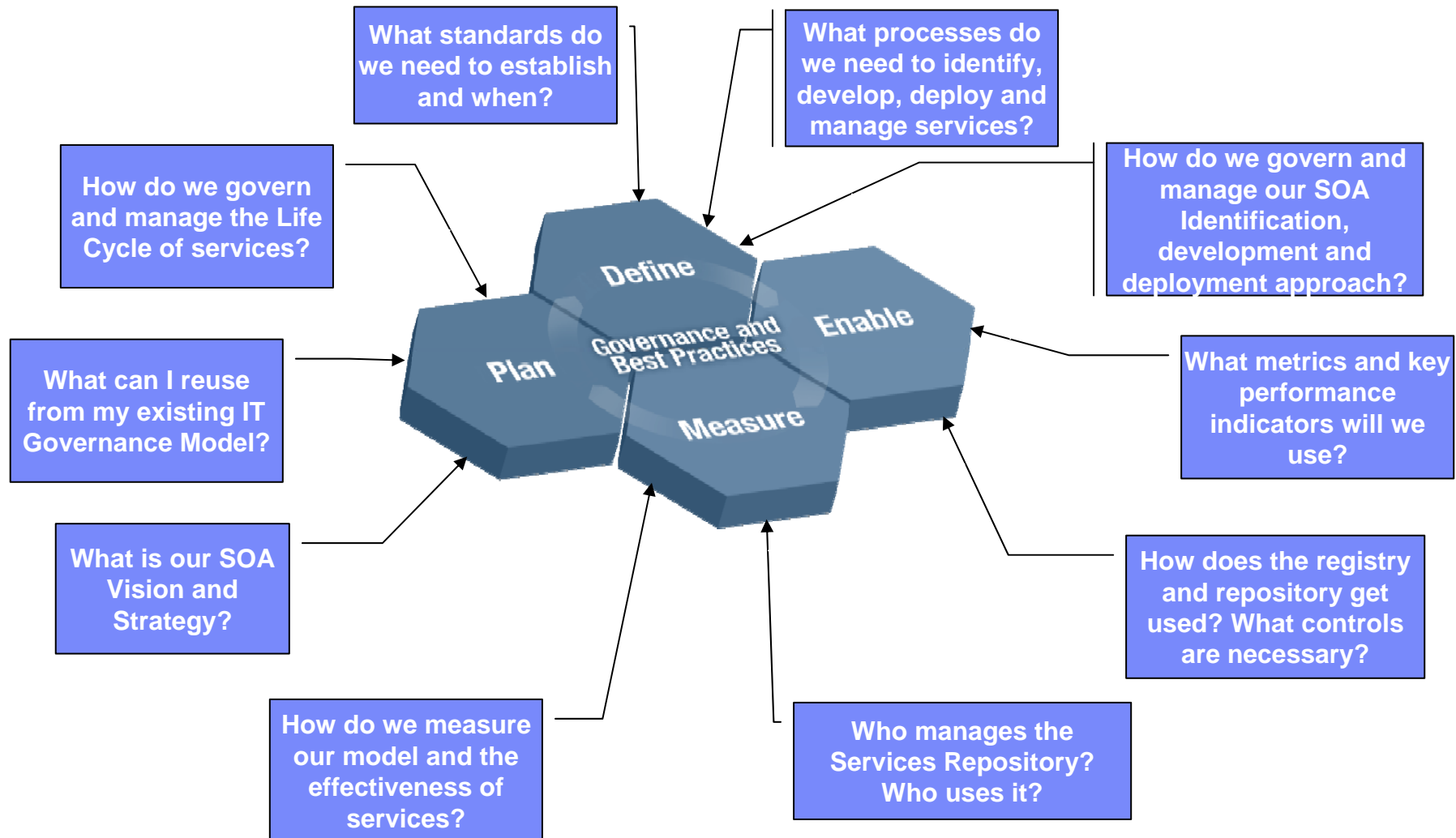
- Realize business benefits of SOA
 - Business process flexibility
 - Improved time to market
- Mitigate business risk and regain control
 - Maintaining quality of service
 - Ensuring consistency of service
- Improved team effectiveness
 - Measuring the right things
 - Communicating clearly between business and IT



Enterprise Architecture and SOA Governance



SOA Governance Life Cycle Addresses Key Questions



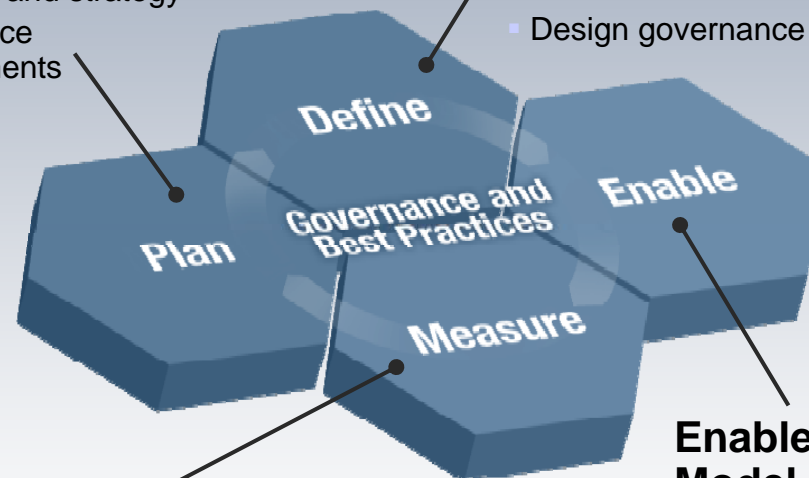
SOA Governance Lifecycle – How to establish?

Plan the Governance Need

- Document and validate business strategy for SOA and IT
- Assess current IT and SOA capabilities
- Define/Refine SOA vision and strategy
- Review current Governance capabilities and arrangements
- Layout governance plan

Define the Governance Approach

- Define/modify governance processes
- Design policies and enforcement mechanisms
- Identify success factors, metrics
- Identify owners and funding model
- Charter/refine SOA Center of Excellence
- Design governance IT infrastructure



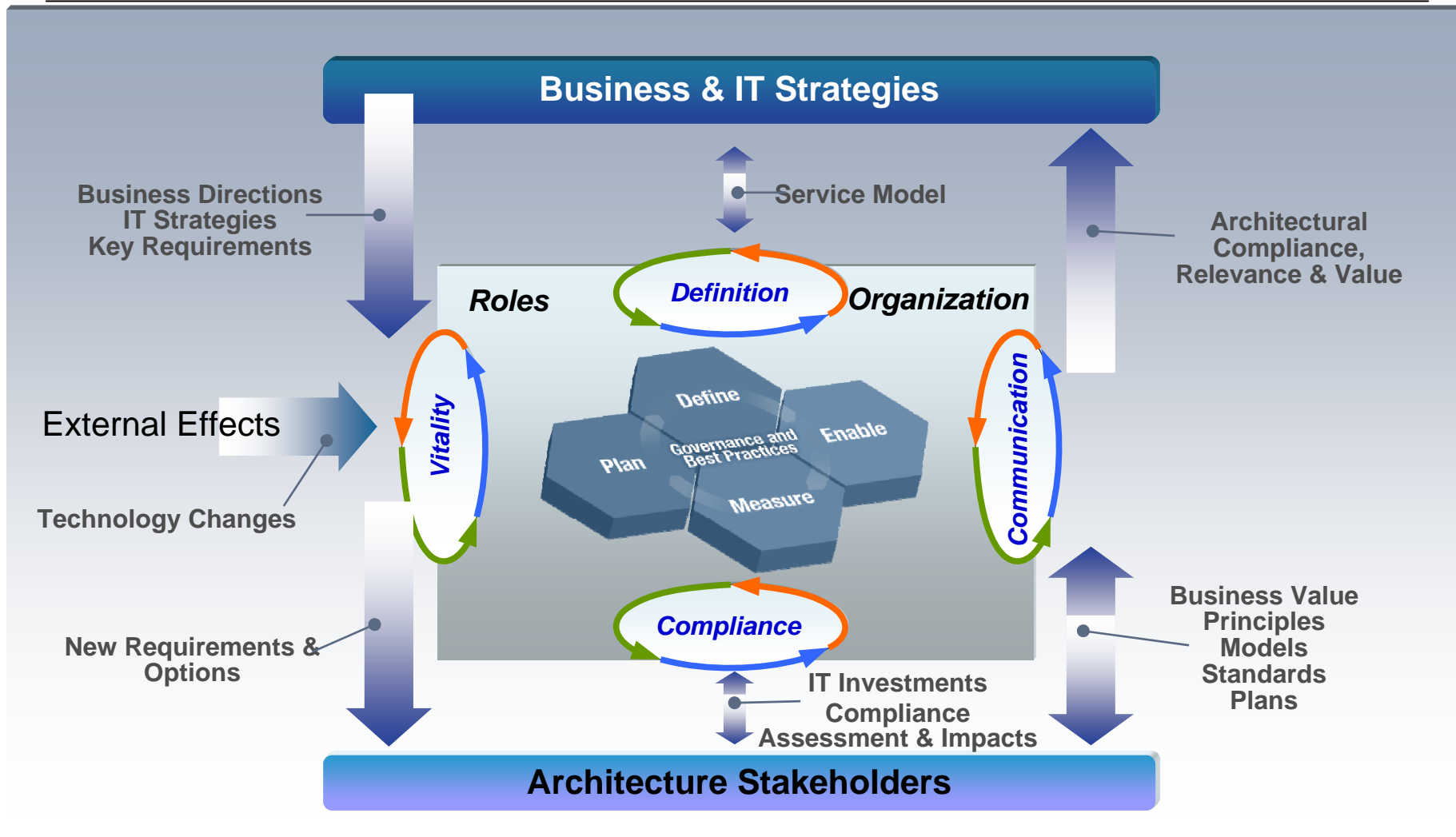
Monitor and Manage the Governance Processes

- Monitor compliance with policies
- Monitor compliance with governance arrangements
- Monitor IT effectiveness metrics

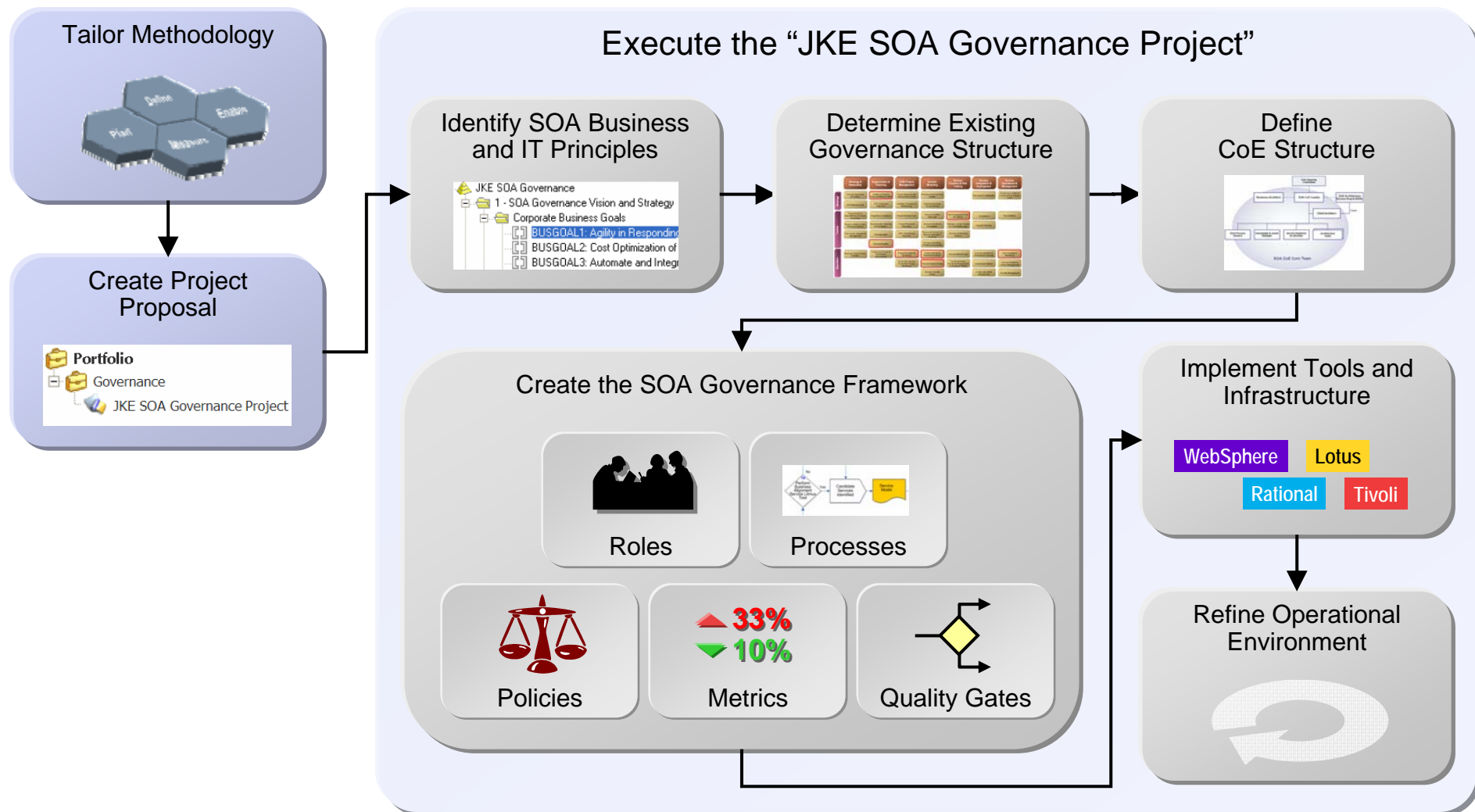
Enable the Governance Model Incrementally

- Deploy governance mechanisms
- Deploy governance IT infrastructure
- Educate and deploy on expected behaviors and practices
- Deploy policies

SOA Governance Considerations – What is required ? Processes, Roles and Organization

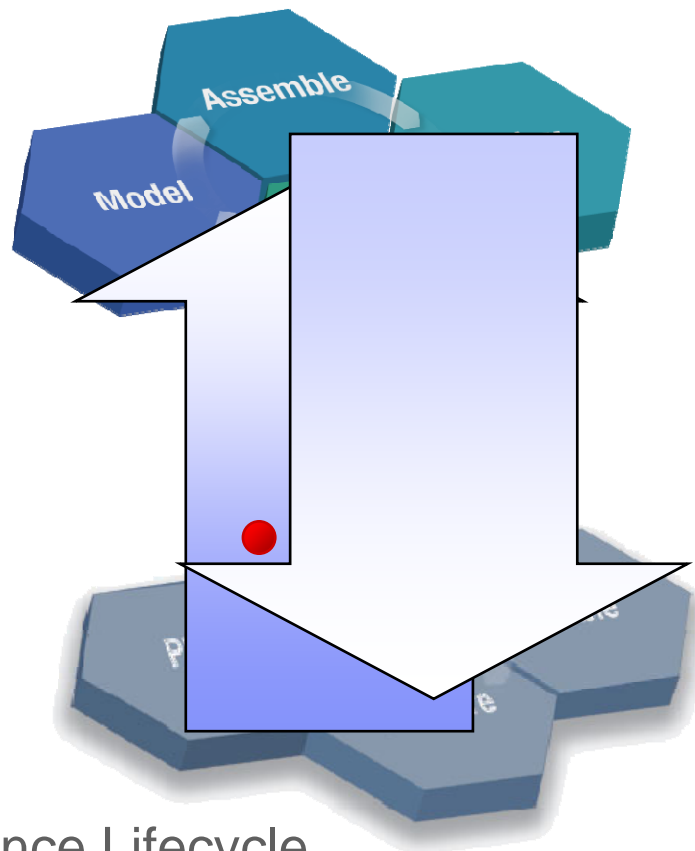


Defining the Governance Solution at JKE



Interaction Between the Lifecycles

Service Lifecycle

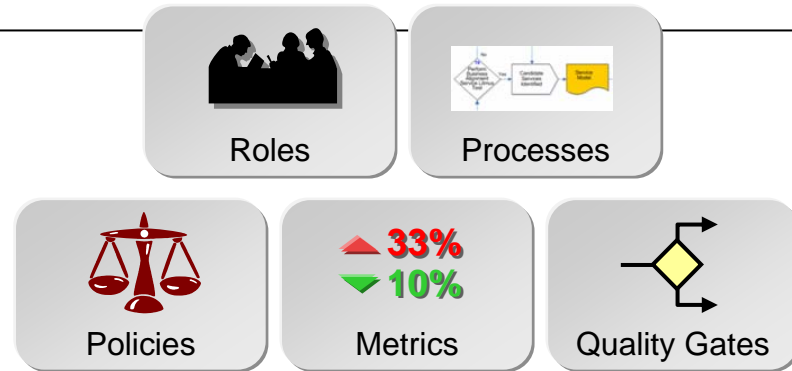


Governance Lifecycle

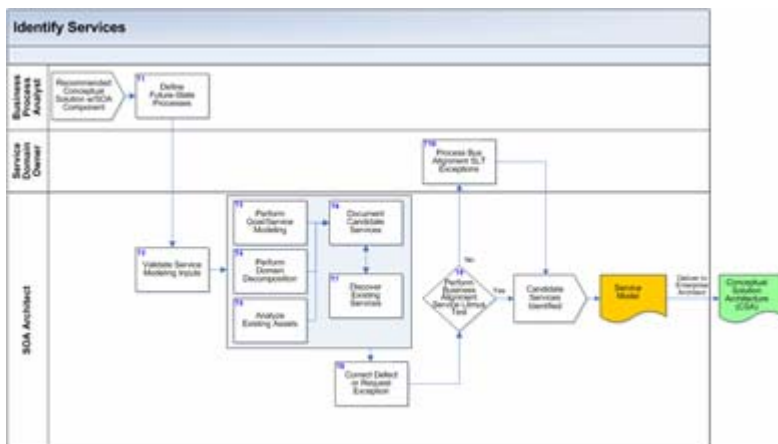
- **Policies**
 - quality gates
 - controls
 - metrics
 - standards
- are **defined** in the Governance lifecycle (for different aspects of Governance)...
- ...and they are **enforced** in the service lifecycle
- metrics are captured to improve governance process

The Governance Framework (Extensions to Development Processes)

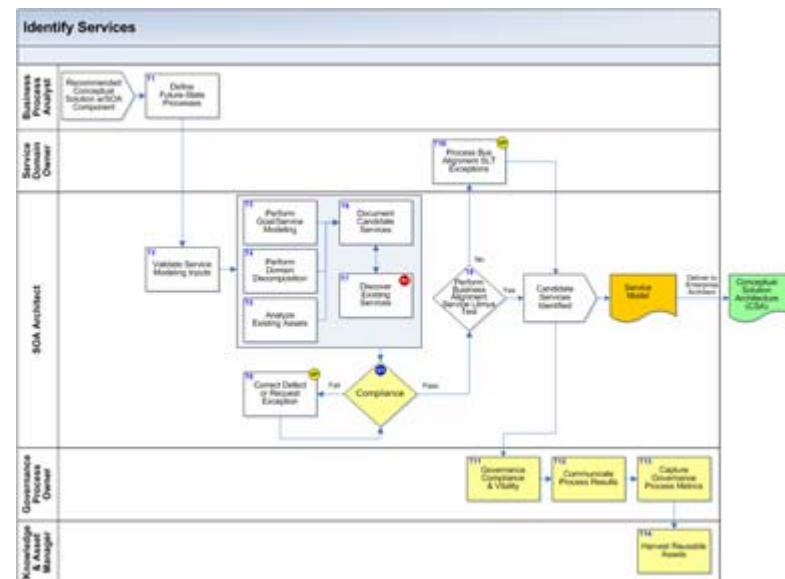
- All the “elements” that we need to add to make a process well-governed



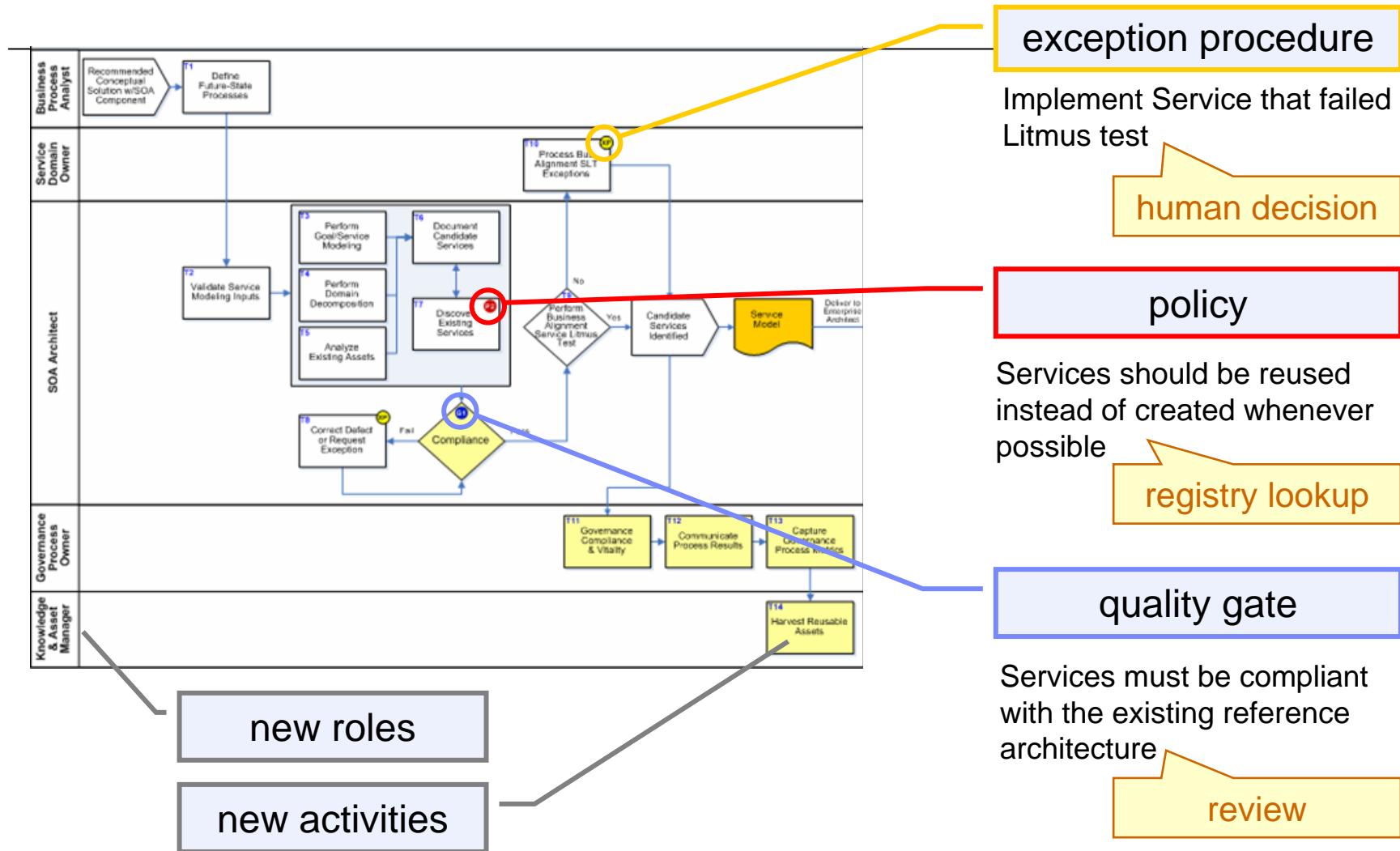
non-governed process



well-governed process

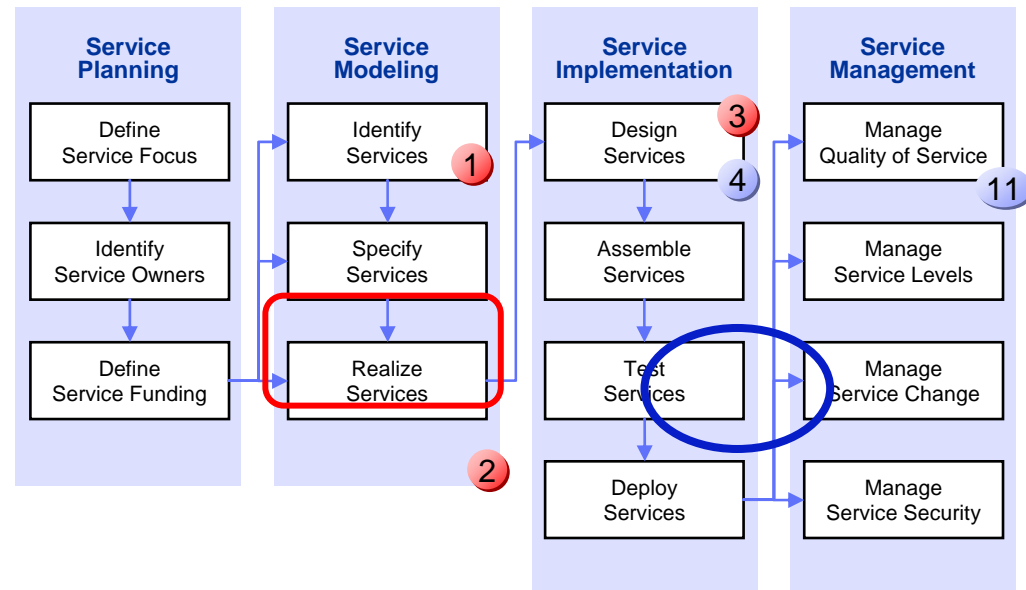


JKE Example: Enforcement at Development Time



Example – Enforcing Service Reuse Policy

- During the “Identify Services” activities, the SOA Architect implements the **Service Reuse policy** searching for existing services
- At the **Validate Service Design** quality gate the policy is enforced

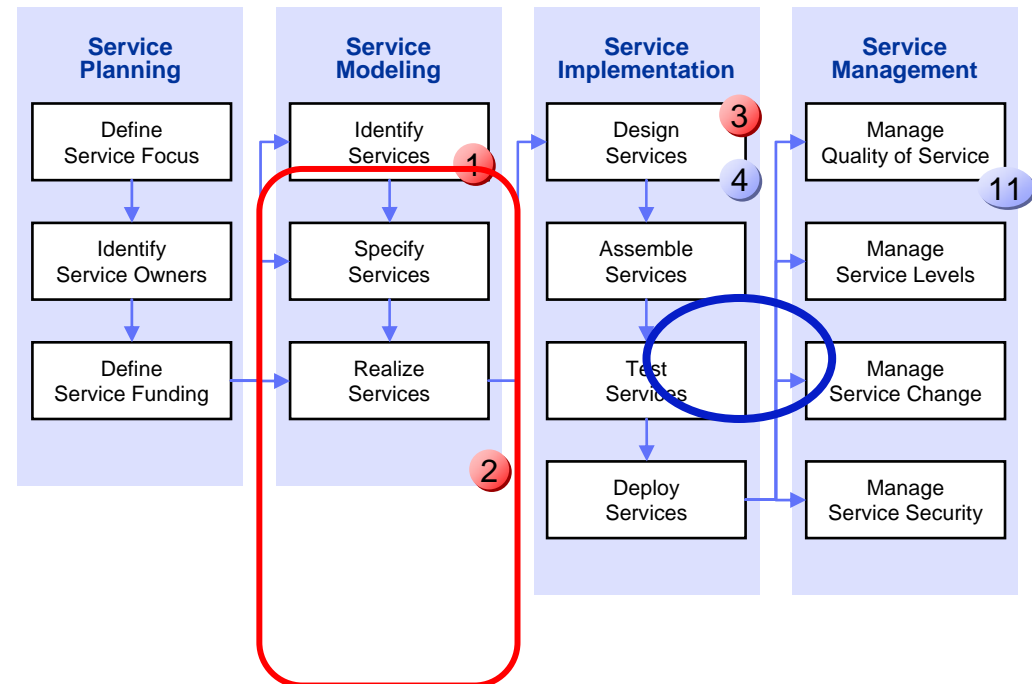


Policy 1 Services should be reused instead of created whenever possible

Quality Gate 4 Validate Service Design, semi-automatic enforcement during development

Example – Enforcing Architecture Compliance Policy

- The SOA Architect implements the **Compliance with the Reference Architecture policy** during all the activities in the Service Modeling phase
- At the **Validate Service Design** quality gate the policy is enforced with a manual review of the service model



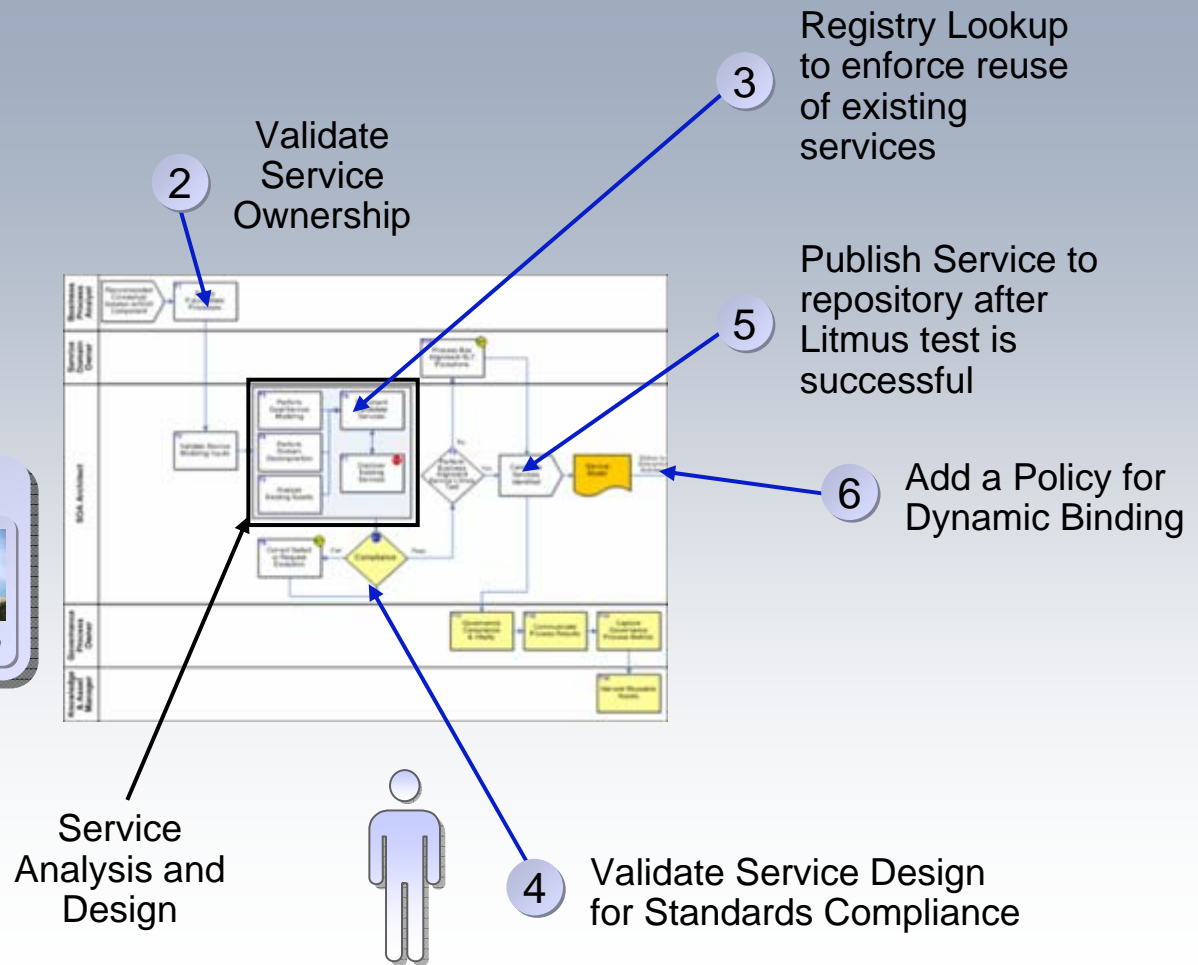
Policy 2 Services must be compliant with the existing reference architecture

Quality Gate 4 Validate Service Design, manual enforcement during development

Governance at Development Time – Enforcing Policies of Services Life Cycle

Ensure Compliance and Define Policies

1 Service state transitions are defined based on governance solution



Main Capabilities of Service Registry and Repository

